



Do you need help connecting M2M/IoT devices in Australia?

M2M One is Australia's leading supplier of SIM Cards, Managed Data Plans and Custom IP Networking for Machine to Machine (M2M) and Internet of Things (IoT) devices.

M2M One SIM Cards powering over 150,000 devices across Australia across all major IoT verticals including: Telematics, Security, Vending, Retail, Payments, Digital Signage, Environmental Monitoring, Smart Cities, Energy Management, Agriculture, Asset Tracking and many more.

M2M One Provide:

- Flexible group/pooled data plans from 30KB to 100GB.
- Managed services to avoid excess usage and bill-shock.
- Access to CISCO Jasper online SIM management platform for real-time usage monitoring and alerting.
- Unrestricted access to 3G, 4G/LTE, Cat-M1 & NB-IoT on Australia's largest mobile network.
- Custom networking including Static IP Addressing, IPSEC VPNs & Peer to Peer networking.

5 Reasons to work with M2M One:

1. **No minimums or commitments** - Grow your business at your pace, your own way.
2. **Flexibility** - Change your data plan, activate or deactivate services at any time without any penalties.
3. **Local Support** - Support is provided by IoT experts in our Melbourne head office.
4. **Automatic Discounts** - We automatically discount your data plans as you grow your fleet.
5. **We hate charging excess usage!** - We monitor your data to make sure you never have bill shock again.

Visit www.m2mone.com.au/get-connected to connect today

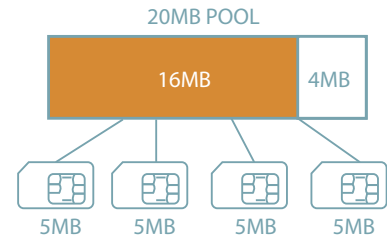
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M2M One Group Data Plans (Flexible Pool)



With group data plans every active SIM on the **same rate plan** contributes its data allowance to create a “pool” of data across your SIM fleet - For example 4 x 5MB SIM cards gives you a pool of 20MB.
(Note: SIM Cards do not pool across different rate plans)

If you exceed the limit of the pool you can move to a larger plan at any point in the calendar month.



| M2M One Group Data Plans | Price per SIM per Month (Volume Discount is automatic based on Active Services per Rate Plan) All pricing is in Australian Dollars (\$AUD) and EX-GST | | | | | |
|--------------------------|---|--------------------|--------------------|--------------------|---|---------------------|
| | 1 - 99 Services | 100 - 249 Services | 250 - 499 Services | 500 - 999 Services | 1000+ Services | Excess Usage Per MB |
| 0.03MB - Group | \$1.47 | \$1.37 | \$1.28 | \$1.23 | M2M One will provide a custom quote for volumes over 1000 Active Services | \$18.70 |
| 0.05MB - Group | \$1.70 | \$1.60 | \$1.50 | \$1.40 | | \$18.70 |
| 0.1MB - Group | \$2.30 | \$2.10 | \$2.00 | \$1.90 | | \$9.35 |
| 0.5MB - Group | \$2.70 | \$2.43 | \$2.30 | \$2.24 | | \$4.68 |
| 1MB - Group | \$3.50 | \$3.15 | \$2.98 | \$2.74 | | \$2.81 |
| 3MB - Group | \$4.65 | \$4.19 | \$3.96 | \$3.64 | | \$1.22 |
| 5MB - Group | \$5.75 | \$5.18 | \$4.89 | \$3.94 | | \$0.94 |
| 10MB - Group | \$7.00 | \$6.30 | \$5.95 | \$4.79 | | \$0.56 |
| 30MB - Group | \$7.50 | \$7.00 | \$6.60 | \$5.60 | | \$0.23 |
| 50MB - Group | \$7.80 | \$7.30 | \$6.90 | \$6.20 | | \$0.14 |
| 100MB - Group | \$8.60 | \$8.00 | \$7.50 | \$6.80 | | \$0.08 |
| 150MB - Group | \$9.50 | \$8.80 | \$8.30 | \$7.50 | | \$0.06 |
| 300MB - Group | \$10.25 | \$10.00 | \$9.40 | \$9.10 | | \$0.04 |
| 500MB - Group | \$12.80 | \$12.15 | \$11.75 | \$11.50 | | \$0.04 |
| 1GB - Group | \$14.95 | \$14.25 | \$13.65 | \$13.40 | | \$0.04 |
| 2GB - Group | \$21.00 | \$20.00 | \$19.00 | \$18.50 | | \$0.04 |
| 3GB - Group | \$27.50 | \$26.00 | \$25.00 | \$24.00 | | \$0.04 |
| 4GB - Group | \$30.70 | \$28.65 | \$28.00 | \$26.00 | | \$0.04 |
| 6GB - Group | \$39.50 | \$38.10 | \$36.00 | \$34.50 | | \$0.04 |
| 8GB - Group | \$48.25 | \$45.00 | \$42.00 | \$40.00 | | \$0.04 |
| 10GB - Group | \$59.00 | \$55.00 | \$52.00 | \$49.00 | \$0.04 | |
| 12GB - Group | \$65.00 | \$63.00 | \$60.00 | \$57.00 | \$0.04 | |
| 15GB - Group | \$75.00 | \$70.00 | \$69.00 | \$67.00 | \$0.04 | |
| 20GB - Group | \$90.00 | \$85.00 | \$83.00 | \$80.00 | \$0.04 | |
| 25GB - Group | \$100.00 | \$95.00 | \$90.00 | \$87.00 | \$0.04 | |
| 30GB - Group | \$110.00 | \$105.00 | \$100.00 | \$98.00 | \$0.04 | |
| 40GB - Group | \$115.00 | \$107.00 | \$105.00 | \$103.00 | \$0.04 | |
| 50GB - Group | \$120.00 | \$115.00 | \$110.00 | \$107.00 | \$0.04 | |
| 100GB - Group | \$200.00 | \$195.00 | \$190.00 | \$185.00 | \$0.04 | |

M2M SIM Cards

M2M One provide a full range of form factors for SIM cards designed to fit any M2M/IoT Device.

| M2M SIM Cards | Price per SIM 1-99 | Price per SIM 100+ |
|-----------------------------------|--------------------|--------------------|
| M2M Standard SIM (2FF) | \$3.00 | \$2.50 |
| M2M Micro SIM (3FF) | \$3.00 | \$2.50 |
| M2M Nano SIM (4FF) | \$3.00 | \$2.50 |
| M2M Industrial SIM (2FF) or (3FF) | \$5.00 | \$4.50 |
| M2M Solderable SIM Chip (MFF2) | \$5.00 | \$5.00 |



M2M One Additional Features (Optional)

NOTE: All additional features require a minimum data plan of at least 0.03MB per month

Advanced Networking (IPX)

| IPX - Network Set-Up | Set-Up Cost |
|--|-------------|
| IP Address Pool (Required) | \$125.00 |
| Network Change Request | \$125.00 |
| IPSEC VPN - Software Client (Optional) | \$125.00 |
| IPSEC VPN - Hardware (Optional) | \$250.00 |
| IPSEC VPN - Client & Hardware (Optional) | \$300.00 |

| IPX - VPN Monthly Charges | Monthly Cost |
|---|--------------|
| IPSEC VPN - Software Client (up to 5 users) | \$50.00 |
| IPSEC VPN - Hardware | \$100.00 |
| IPSEC VPN - Client & Hardware | \$125.00 |

| IPX - Static IP Address | 1 - 99 Services | 100 - 249 Services | 250+ Services |
|-----------------------------|-----------------|--------------------|---------------|
| Monthly Cost per Active SIM | \$5.00 | \$2.50 | \$0.50 |

M2M One IPX - Your own private IP range on the Telstra Mobile Network.

M2M One IPX gives you your own private IP subnet on our private APN. This allows direct access to devices in the field using a unique static IP address.

The IP Addresses allocated to your devices using IPX are private, and access to them from the public internet is prohibited by strict firewall rules. Making IPX a robust and secure network for sensitive data.

To communicate with your IPX devices you will need to use point-to-point between devices on your IPX Network or by using an IPSEC VPN.

SMS Messaging

| Outbound SMS Messaging | |
|--|--------------------------------|
| Outbound SMS messages sent per Account per Month | Price per Outbound SMS Message |
| 1 - 499 | \$0.14 |
| 500 - 999 | \$0.12 |
| 1000 - 4999 | \$0.11 |
| 5000 - 9999 | \$0.10 |
| 10000+ | \$0.09 |

SMS Messaging with M2M One

M2M One services can have SMS messaging enabled at any time.

SMS messaging is charged on a Pay As You Go (PAYG) Basis, and only applies to messages that originate from your SIM Card (Outbound SMS). There is no charge to receive SMS messages on any M2M One plan.

SMS charges are calculated on the volume of Outbound SMS Messages per account, not per SIM.

Voice Calling

| Outbound Voice | Included Voice per Month | | |
|-----------------------------------|--------------------------|-----------------|------------------|
| Number of Active Services on Plan | PAYG per second | 1 Minute Bundle | 10 Minute Bundle |
| 1 - 499 | \$0.012 | \$0.69 | \$4.00 |
| 500 - 999 | \$0.012 | \$0.62 | \$3.60 |
| 1000+ | \$0.012 | \$0.58 | \$3.40 |

Voice Calling with M2M One

M2M One offer traditional voice services for use with M2M Devices that require an outbound or inbound voice component (i.e. Duress Alarms, etc).

Usage outside of the allocated bundle will be billed at the Pay As You Go (PAYG) rate.

International Roaming

| International Roaming | PAYG per Unit |
|--------------------------|---------------|
| Outbound SMS per Message | \$1.00 |
| Data per MB | \$4.00 |

International Roaming with M2M One

M2M One SIMs can be provisioned with International Roaming for use outside of Australia.

Roaming usage is billed at a pay per use rate and is billed in 1KB/10KB increments depending on the country.

M2M One Pricing Terms & Conditions

- All pricing is in Australian Dollars and Excludes GST.
- Domestic Australian shipping is \$15.00 per order and dispatched in 24 hours via Star Trak Express.
- International shipping can be done via customer's preferred freight provider or quoted on order via DHL.
- SIM Cards are invoiced at the time of purchase - Data plans are invoiced at the time of activation.
- Unless otherwise agreed invoices are generated monthly in advance with 7 day payment terms.
- M2M One accept payment via Credit Card (Surcharge Applies), EFT or Direct Debit.

M2M/IoT IP Networking

M2M One SIM Cards can be configured with private IP Networking solutions for secure and efficient IoT traffic management.

